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Advancing the Commercial Real Estate Profession

Dealmaker Awards Submission Form

Instructions: Please complete all fields in this form to submit your transaction for consideration in the Dealmaker Awards. Ensure that all information aligns with the evaluation criteria and provide supporting documentation as needed. Documents such as contracts, financial statements, and property images can be uploaded with your submission.

Five Submission Categories

Industrial: Recognizes excellence in transactions involving warehouses, manufacturing facilities, distribution centers, and industrial parks.

Office: Honors achievements in office leasing, sales, and redevelopment projects.

Retail: Highlights success in retail property transactions, including shopping malls, standalone stores, and mixed-use retail developments.

Multifamily: Celebrates developments combining residential, commercial, and recreational uses into cohesive, vibrant communities.

Specialty (land, medical, entertainment, hospitality, etc.): Recognizes outstanding transactions in niche sectors of commercial real estate, including healthcare, hospitality, self-storage, data centers, land, medical, entertainment, hospitality, and other specialized property types.

Evaluation criteria:

1. Deal Size (30%):

- The monetary value of the transaction and its relative importance within the market context.
- Emphasis on significant transactions that demonstrate financial acumen and market influence.

2. Complexity (25%):

- Evaluation of challenges addressed during the deal process, including legal, financial, and logistical hurdles.
- Recognition of the nominee's problem-solving abilities and strategic thinking.

3. Innovation (20%):

- Creative approaches to structuring the transaction, incorporating unique solutions to overcome barriers.
- Utilization of advanced market insights, technology, or unconventional methodologies.

4. Market Impact (25%):

- Assessment of how the transaction contributed to market growth, revitalization, or long-term sustainability.
- Examples may include job creation, community enhancement, or positive environmental outcomes.

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Section 1: Member Information

Full Name:

CCIM Designee Number:

Chapter Affiliation:

Email Address:

Phone Number:

Section 2: Award Category

(Select one category for transaction)

Industrial

(Transactions involving warehouses, manufacturing facilities, distribution centers, and industrial parks.)

Office

(Office leasing, sales, and redevelopment projects.)

Retail

(Retail property transactions, including shopping malls, standalone stores, and mixed-use retail developments.)

Multifamily

(Developments combining residential, commercial, and recreational uses into cohesive, vibrant communities.)

Specialty

(Healthcare, hospitality, self-storage, data centers, land, medical, entertainment, hospitality, and other specialized property types.)

Section 3: Transaction Details

(Please provide comprehensive details aligned with the evaluation criteria)

1. Deal Size

- **Total Transaction Value:** \$
- **Transaction Type:**
(e.g., Sale, Lease, Financing, Equity Investment)
- **Size of Property (Square Feet/Acres):**
- **Market Comparison:** How does this deal compare to similar transactions in your region? Provide context regarding its significance.

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2. Complexity

- **Challenges Overcome:** Describe any financial, legal, zoning, environmental, or logistical challenges that required strategic solutions.

- **Unique Structuring:** Did this transaction require creative deal structuring, multi-party negotiations, or special financing mechanisms?

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3. Innovation

- **Creative Solutions:** How did you introduce innovation in structuring, financing, or leveraging technology for this deal?

- **Use of Data and Market Intelligence:** Did this deal involve advanced data analytics, sustainability initiatives, or new market strategies?

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- **Economic Contribution:** How does this transaction benefit the local, regional, or national market?



- **Community and Industry Influence:** Did this transaction create jobs, revitalize a district, or set a new standard in the industry?



(Provide supporting documents such as financial summaries, deal agreements, impact studies, or any materials demonstrating market significance, as outlined in Section 5.)

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Section 4: Role in Transaction

(Describe your role in executing the transaction. Examples include Buyer Representative, Seller Representative, Financing Partner, Deal Coordinator, etc.)

- **Role in the Deal:**

- **Key Responsibilities:**

- **Collaborating Parties; was this a CCIM-to-CCIM deal (if applicable):**

Section 5: Supporting Documents

You may provide multiple supporting documents relevant to your transaction. Examples include:

- Finalized contracts or agreements
- Financial analysis reports
- Market research or comparative transaction data
- Property photos or site plans

(Please ensure all documents are clearly labeled.)

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Submission Confirmation

By submitting this form, I certify that all the information provided is accurate and aligns with the eligibility requirements and criteria outlined by The CCIM Institute.

Signature (Typed Name):

Date:

Submission Instructions

Once completed, submit this form and all attachments to your chapter, per your chapter's submission process. Submissions must be received no later than June 30. Late or incomplete applications will not be considered.

For questions or assistance, contact your local CCM Chapter.
